

Cantor Fitzgerald and CollabNet Presents:

RETHINKING CAPITAL GAINS

A REAL ESTATE ROUNDTABLE

What are the best approaches for Investors to manage Capital Gains? How should Opportunity Zone Tax Incentives be compared to 1031 Exchanges and Delaware Statutory Trusts (DST)? What are the opportunities and challenges to offer tax-effective investment strategies with attractive risk-adjusted returns?

Cantor Fitzgerald
Wednesday, December 5 2018 | 8:30 – 10:30 AM



Daniel Rose
Rose Associates
Special Guest

Ran Fuchs
Cantor Fitzgerald
Capital

Brandon Lacoff
Belpointe

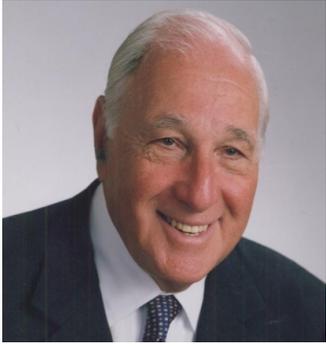
Brett Messing
SkyBridge Capital

Matthew Rappaport
Falcon Rappaport

Richard Shapiro
EisnerAmper



Facilitators



SPECIAL GUEST

Daniel Rose
Chairman
Rose Associates, Inc

Daniel Rose is a real estate developer, Chairman of Rose Associates, Inc., who has pursued a broad range of professional, civic and non-profit activities over the past seven decades. Professionally, he has developed such properties as the award-winning Pentagon City complex in Arlington, VA and the One Financial Center office tower in Boston, MA. He has been awarded Honorary Doctorates in Humane Letters (Long Island University), Engineering (NYU/Polytechnic University), and in Science (Technion-Israel Institute of Technology); and he has been elected a Fellow of the American Academy of Arts and Sciences. Mr. Rose has served as Expert Advisor to The Secretary, U.S. Department of Housing and Urban Development and as Expert/Consultant to the Commissioner of Education, U.S. Department of Health, Education and Welfare; and he has served on a number of New York State and City of New York panels and advisory boards on taxation, housing and economic development. His many philanthropic initiatives include establishment of the Daniel Rose Center for Public Leadership at the Urban Land Institute, The Daniel Rose Chair in Urban Economics at M.I.T. and the highly-acclaimed Harlem Educational Activities Fund.



EVENT HOST

Ran Fuchs, CFP®
Senior Vice President
Cantor Fitzgerald Capital*

Ran Fuchs is a Senior Vice President at Cantor Fitzgerald Capital (“CFC”), a division of Cantor Fitzgerald & Co. focused on providing income producing alternative investment solutions to financial advisors and their clients. Ran works directly with registered representatives and investment advisors throughout the entire Northeast. From 2008 to 2015 Ran was a Senior Vice President at Realty Capital Securities. From 2006 to 2008 an Associate at American Realty Capital. Ran is Council Member on the NY Council of the Israeli American Council (“IAC”), he is a board member of the Council of Young Jewish Presidents (“CYJP”) and serves on various Task Forces for the New York UJA. Ran earned his MBA from Stanford’s Graduate School of Business and his Bachelor of Arts Degree from New York University. He holds FINRA series 7 & 66 licenses and is a CFP® certificant.

**Cantor Fitzgerald Capital is a division of Cantor Fitzgerald & Co.*

Facilitators



Brandon Lacoff
CEO
Belpointe

Brandon Lacoff is the Chief Executive Officer and Founder of Belpointe, a private equity investment firm. Mr. Lacoff was the Co-Founder of Belray Capital, a Greenwich, Connecticut based real estate and investment firm, which was acquired by Belpointe in 2011. Belpointe is known for such developments as its luxury residential developments in Greenwich (Beacon Hill of Greenwich) to its class A apartments in Norwalk, Connecticut (The Waypointe District) and Stamford, Connecticut (Baypointe). Belpointe owns several operating businesses throughout the region, including Belpointe Asset Management LLC, a financial asset management firm that manages over \$1 billion in tradable securities. Mr. Lacoff and its executive team bring financial strength, operational expertise and investing discipline to its portfolio of investments. Mr. Lacoff holds a Juris Doctor degree and a Master's of Business Administration from Hofstra University and a Bachelor's degree in Finance from Syracuse University.



Brett Messing
President
Skybridge Capital

Brett Messing is the President of SkyBridge Capital. He began his career at Goldman Sachs where he held various positions including Vice President and Co-Head of the Restricted Stock Group. Thereafter, he was a partner at Oscar Capital Management, which was acquired by Neuberger Berman, LLC. Following the successful integration of the business, Mr. Messing founded GPS Partners, a \$2.5 billion hedge fund which focused primarily in the energy infrastructure sector. Mr. Messing was the firm's Managing Partner and Chief Investment Officer. Thereafter, Mr. Messing worked for Los Angeles Mayor Antonio R. Villariagosa as Co-Chief Operating Officer responsible for economic and business policy. Mr. Messing served as a Senior Advisor to Mayor Michael R. Bloomberg at C40 Cities, a joint venture with the Clinton Climate Initiative. Mr. Messing is the Terence M. Considine Visiting Senior Research Fellow in Law, Economics, and Business at Harvard Law School. He is the co-author of *The Forewarned Investor* and contributed to *Learning from the Global Financial Crisis - Creatively, Reliably and Sustainably*, a compendium published by Stanford Business School. Mr. Messing received his A.B. from Brown University, magna cum laude, and his Juris Doctor from Harvard Law School.

Facilitators



Matthew Rappaport
Partner
Falcon Rappaport & Berkman PLLC

Matthew E. Rappaport is Vice Managing Partner of Falcon Rappaport & Berkman PLLC, and he chairs its Taxation and Private Client Groups. He concentrates his practice in Taxation as it relates to Real Estate, Closely Held Businesses, Private Equity Funds, and Trusts & Estates. He advises clients regarding tax planning, structuring, and compliance for commercial real estate projects, all stages of the business life cycle, generational wealth transfer, family business succession, and executive compensation. He also collaborates with other attorneys, accountants, financial advisors, bankers, and insurance professionals when they encounter matters requiring a threshold level of tax law expertise. Mr. Rappaport graduated from Washington University in St. Louis in 2007, cum laude, with an undergraduate degree in Political Science. He received his Juris Doctor and Master of Laws in Taxation from Georgetown University Law Center in 2011. Mr. Rappaport is licensed to practice in New York and is an active member of the Nassau County Bar Association, the New York State Bar Association, and the American Bar Association Section of Taxation, where he serves on the Sales, Exchanges, and Basis committee.



Richard Shapiro
Tax Director
EisnerAmper

Richard Shapiro is a Tax Director and a member of the Financial Services and Corporate Tax Groups. He has more than 40 years of law firm and accounting firm experience as a specialist in all aspects of federal income taxation, including the taxation of financial instruments and transactions, both domestic and international, corporate taxation and mergers and acquisitions. Throughout his career, Richard has written and lectured extensively. He co-authored a regular column in a major international tax publication on financial products and currency strategies, and for almost 25 years he wrote the tax booklet made available to individual investors by the various U. S. securities exchanges. Prior to joining the firm, Richard served for many years as the National Director of Tax of a national accounting firm, and later was the Director of Tax for the financial services practice of two other accounting firms. Most recently, Richard was a Tax Principal in the financial services and national offices of a Big 4 accounting firm.

Event Host



Mark Pearlman
Co-Founder
CollabNet

Mark Pearlman has 30+ years of experience as a marketing and business strategy executive with extensive expertise in financial management, direct investing and organizational development & leadership. As an HNW investor and charity donor, he participates in a wide range of investment, family office and nonprofit conferences and meetings. Mark selectively collaborates with investment firms to develop and execute market-changing strategies to build a differentiated and leadership position for partnering organizations. Mark was part of the original executive team that launched the Fox News Channel under Roger Ailes. Previously, he held numerous upper management positions at CBS. Mark is a graduate of Brandeis University and holds an MBA from the Sloan School at Massachusetts Institute of Technology.



Harry Dublinsky
Managing Director Real Estate and Construction Services
EisnerAmper & Co-Founder of CollabNet

Harry Dublinsky is a Managing Director in the Real Estate and Construction Services Group with over two decades in business advisory and accounting. Harry has been extensively involved in many high-profile and complex transactions; advising clients, providing due diligence, and crafting creative solutions for transactions ranging from the launch of start-up companies to a \$6 billion REIT transaction. Harry has advised and provided assurance services to many leading enterprises including real estate organizations, technology firms, and startup companies. As an avid networker, Harry has developed strong, working relationships with key industry leaders, public officials, global companies, investment banks, entrepreneurs, family offices, and high net worth individuals, often bringing together his client base at private forums to present new investment opportunities. In recognition of his achievements, Harry was elected to The Counselors of Real Estate (CRE), an exclusive nationwide organization of real estate advisors. He is a past chairman of the Real Estate Committee of The New York State Society of CPAs. Over the course of his career, Harry spent six years at Big 4 firms and more than seven years in private industry.

CollabNet Event Tombstones



COLLABNET'S CONNECTORS FORUM

Sharing of Game Changing Ideas and Best Practices among Leading Dealmakers
In Association with the Asian Real Estate Association of America

Wednesday, January 24, 2018 | 5:30 – 8:30 PM
Seating is Limited | BY INVITATION ONLY

Keynote Interview: Paul Massey, Jr.
President of Investment Sales | Chairman & President
Former NYC Mayoral Candidate

Keynote Panelist: Faith Rose Connors
Chair, The Retail Group | Douglas Elmer Real Estate
Discussion: Retail Roundup Around the World

AGENDA:

- 5:30 – 6:00 PM: Registration
- 6:00 – 6:20 PM: Keynote Interview: Paul Massey, Jr. in conversation with Harry Dublinsky, EisnerAmper
- 6:20 – 7:00 PM: Panel discussion featuring Faith Rose Connors, Chair Retail Group, Marketing and Sales Division of Douglas Elmer Real Estate, who will provide a Retail Roundup Around the World, and Jane Wang, President of DCW US Companies & Paul Henry, Sr., President/Chairman, CollabPartners LLC, on building strong business ties with investors from Asia and the Arabian Gulf States, respectively.
- 7:00 – 8:30 PM: Refreshments and Networking

EVENT SPONSORS:

REAL ESTATE WEEKLY | EISNERAMPER | OneTitle | pillsbury | AREAA

Resigned an invitation please contact karen.gamba@thecollabnet.com
For information please contact harry.dublinsky@eisneramper.com

This event is Proudly Powered by: **elipsis**

The U.S. Infrastructure Marketplace

New Projects and Financing Solutions from New York

A Special Morgan Stanley and Collabnet Presentation
featuring Keynote Speaker:



James Patchett, President & CEO, NYCEDC

Tuesday, October 3, 2017
8:00 AM – 10:30 AM
Morgan Stanley, New York, NY

FINANCE BRIEF
Adi J. Blum, Managing Director - BlackRock Real Assets
J. Todd Motley, Founder & Chairman - G2 Investment Group
Eleni D. Jans, Vice President - NYCEDC (Moderator)

CASE STUDY - Sunnyside Yards Development
Daniel Baer, Senior Vice President - WSP
Dan Kaplan, Senior Partner - FXFOWLE

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REAL ESTATE WEEKLY | MSD

Complimentary Admission for Invited Guests - Seating is Limited

To Request An Invitation, Contact: Karen Gamba, karen.gamba@thecollabnet.com
For Program Information, Contact: Mark Pearlman, mark.pearlman@thecollabnet.com

Morgan Stanley | FRIED FRANK



Morgan Stanley and Fried Frank Present:
THE REAL ESTATE MASTER CLASS
- a Breakfast Series

You are cordially invited to attend our inaugural breakfast meeting, a collegial forum for candid discussion on matters of key importance to investors and senior real estate and finance executives. Our speakers will share their insights and strategies on "The State of the Real Estate Market for Investing in Opportunity & Private Funds Spring 2017 and Beyond."

Moderated by **Kenneth Roach**, Head of Fried Frank's Private Equity Funds Practice

Panelists:
Russell Appel, Founding Principal of The Praedium Group, LLC
Lauren Hochfelder Silverman, Managing Director, Morgan Stanley - Co-head of US Acquisitions, Real Estate Investing
Peter Sibilia, Executive Director, JPMorgan Chase & Co. - US Real Estate Acquisitions

Tuesday, May 9, 2017
8:00 – 10:30 a.m.

Morgan Stanley
522 5th Avenue
7th Floor
New York, NY 10006

RSVP to Connect@thecollabnet.com

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CollabNet and Sports and Arts in Schools Foundation Presents:

THE ART OF THE CONTRARIAN

Real Estate Breakfast Forum
Business, Investing & Community

Keynote Interview:



Francis J. Greenburger, Chairman & CEO of Time Equities Inc. in conversation with Harry Dublinsky of EisnerAmper

Our Featured Panelists:



Charles Beale, Co-CEO and founding partner, Secore Investment Partners



Melanie Carline Harcourt, Partner, Pillsbury Winthrop Shaw Pittman, LLP



Stephen J. Merrifield, Managing Partner, Internal + Strategic Properties



Ron Muske, CEO and Founding Partner, L&L Development Partners



Mickey Bahne, Chairman and CEO, Bahne Properties

Wednesday, November 15, 2017 | 8:00 – 10:30am

Complimentary Invitation for Invited Principals
This Invitation is Non-Transferable

To Request An Invitation contact: karen.gamba@thecollabnet.com
For Program Information contact: harry.dublinsky@eisneramper.com

Breakfast sponsor: **pillsbury** | In Support of SAS: **EISNERAMPER** | Powered by: **CollabNet**

REAL ESTATE WEEKLY | #bmbv

CollabNet and REAL ESTATE WEEKLY Present

A Real Estate Breakfast Forum

A candid discussion of matters of key importance to investors and senior real estate executives. Our distinguished speakers will review trends and developments in the Real Estate Marketplace and provide their outlook for the remainder of the year and beyond.

Tuesday, September 19, 2017 | 8:00 AM – 10:30 AM

Our Featured Panelists:



Sujan Patel, Co-Head of US Investment Management - Colson Horstler



Seth Pinsky, Executive Vice President, RCB



Caroline Harcourt, Head of NY Real Estate Group, Pillsbury



Jane Wang, President, DGIW US Companies



Michael Meyer, President, FAT Group



Moderator: Robert Emden, Executive Managing Director, Newmark Knight Frank

To request an invitation: karen.gamba@elipsisnyc.com
For program information: harry.dublinsky@eisneramper.com or (212) 891-8781

FOR PRINCIPALS ONLY - SEATING IS LIMITED

Breakfast Sponsor: **pillsbury**

Additional Sponsors: Morgan Stanley | Newmark Knight Frank

BREAKFAST ROUNDTABLE MEETING WITH SAUDI SHEIKH ABDULLAH ALIREZA

Tuesday, April 25, 2017
8:00 – 10:15am

EisnerAmper LLP
750 Third Avenue, 16th Floor
New York, NY 10017

SPONSORED BY: **EISNERAMPER** | EVENT PARTNER: **CollabNet**