

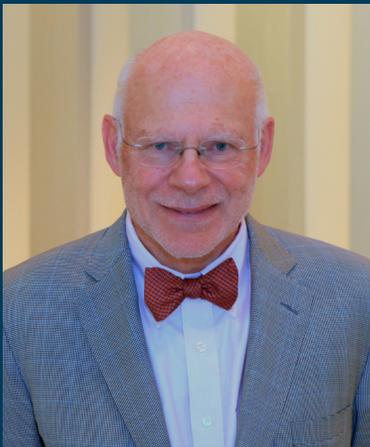
CollabNet and Sports and Arts in Schools Foundation Presents:

# ART OF THE CONTRARIAN

## Business, Investing & Community

### Real Estate Breakfast Forum

#### Keynote Interview:



Francis Greenburger,  
Chairman & CEO of  
Time Equities Inc.  
in conversation with  
Harry Dublinsky of  
EisnerAmper & CollabNet

#### Our Featured Panelists:



**Charles Bendit,**  
Co-CEO and founding partner,  
Taconic Investment Partners



**Moderator: Caroline Harcourt,**  
Partner, Pillsbury Winthrop  
Shaw Pittman, LLP



**Stephen J. Meringoff,**  
Managing Partner, Himmel +  
Meringoff Properties



**Ron Moelis,** CEO and  
Founding Partner, L+M  
Development Partners



**Mickey Rabina,**  
Chairman and CEO,  
Rabina Properties

POWERED BY:



## CollabNet and Sports and Arts in Schools Foundation would like to thank

### SPONSORS:



Breakfast Sponsor



**REAL ESTATE WEEKLY**

Media Sponsor



### EVENT PRODUCER:



Event Administration

# WELCOME



### Brandon Williams

Regional Manager  
Private Banking  
City National Bank

Brandon Williams is the East Coast regional manager of Private Banking for City National Bank. He is based out of the bank's Park Avenue office.

Mr. Williams has more than 22 years of extensive financial services experience. Prior to his current role at City National, he spent 14 years with TD Bank in various leadership positions. Mr. Williams served as a member of the bank's management committee and head of TD Bank's wealth management division in the U.S. that consisted of private banking, private and institutional trust, investment management and the mass affluent business.

Mr. Williams is passionate about building and leading high performing teams in wealth management and retail and commercial banking. He is an entrepreneurial leader who is keenly focused on exceeding client expectations and delivering top and bottom line results to achieve long-term business objectives.

Active in the community, Mr. Williams supports various organizations. He currently serves on the board of trustees for the Multiple Sclerosis Society and is a former board member of the Chinatown YMCA.



### Maureen Fonseca

Chief Executive Officer  
Sports and Arts Foundation of New York

Maureen Fonseca, CEO of Sports and Arts Foundation of New York, joined SASF as President in 2015, and transitioned to the CEO position in September 2016.

Prior to her work at SASF, Maureen served for 15 years as Head of School of the prestigious Masters School, in Dobbs Ferry, NY. During her tenure at Masters, she led a highly successful fundraising effort that brought about a dramatic increase in the school's endowment and raised millions of dollars to transform the school's campus and created new programs. Earlier in her career, Maureen won acclaim for founding the private St. Philip's Academy in Newark, New Jersey. Her innovative educational work at St. Phillip's, an educationally rigorous and holistic K-8 school for underserved students, provided them with unique opportunities to attend and succeed at selective private and public high schools in the Northeast.

In addition to her "on-the-job" experience, Maureen dedicates much of her life to volunteering in communities in need. She initiated and has led a teacher education training program in Haiti for several years. She and her husband have also worked in Rwanda's prisons on forgiveness and reconciliation with the genociders and survivors there. She has also volunteered in numerous afterschool programs.

# KEYNOTE INTERVIEW



## Francis Greenburger

Founder, CEO and Chairman  
*Time Equities*

Francis Greenburger is the Founder, CEO and Chairman of Time Equities Inc. (TEI), an internationally-recognized full-service real estate firm that manages a portfolio of over 25 million square feet of residential, industrial, office and retail property in 29 U.S. states, the British Virgin Islands, Canada, the Netherlands and Germany. Mr. Greenburger, with more than 50 years of experience in the industry, is known for his ability to foresee changing market conditions as well as property specific “added value” opportunities.

Throughout his career, Mr. Greenburger has been known to guide the firm with an unwavering commitment to integrity and ethical business practices.

Mr. Greenburger also has a passion for the arts. He is the founder and principal benefactor of Omi International Arts Center, a 20 year-old not-for-profit arts colony and educational center which hosts residency programs for visual artists, writers, dancers, musicians, and architects from all over the world.

Finally, he is the Chairman of S.J. Greenburger Associates, Inc. A literary agency founded by his father over 75 years ago representing many world-renown and best selling authors including Dan Brown and Nelson Demille.

Mr. Greenburger is also a very active board member of several not-for-profit organizations: Omi International Arts Center, Inc., Lower Manhattan Cultural Council, Michael Wolk Heart Foundation, Alliance for Downtown New York, Little Red Schoolhouse/Elizabeth Irwin High School Board of Trustees, MASS MoCA, Lincoln Center – Real Estate and Construction Council, NYU Real Estate Institute Advisory Board, Sports and Arts In Schools, Lavigny Writer’s Residency, Baruch Real Estate Advisory Board for the Department of Real Estate.

## In conversation with:



## Harry Dublinsky

Managing Director, EisnerAmper LLP & Co-founder  
*CollabNet*

With over two decades in business advisory and accounting, Harry has been extensively involved in many high-profile and complex transactions, advising clients, providing due diligence, audit services and crafting creative solutions for transactions.

An avid networker, Harry has developed strong, working relationships with key industry leaders, public officials, global companies, investment banks, entrepreneurs & family offices, often bringing together his client base at private forums to present new investment opportunities. Harry routinely gathers the brightest business minds to participate at various business events, ranging from intimate roundtables to cofounding the marquee EisnerAmper Global Leaders in Real Estate Summit. Such events are often referenced in major media outlets.

Harry is a member of the Counselors of Real Estate (CRE), an exclusive nationwide organization of real estate advisors, and is a past chairman of the Real Estate Committee of The New York State Society of CPAs.

# PANEL EXPERTS



## Charles Bendit

Co-Chief Executive Officer  
*Taconic Investment Partners*

Mr. Bendit is the co-chief executive officer of Taconic Investment Partners. Taconic is an owner, operator, and developer of commercial and residential real estate, from adaptive reuse and urban revitalization to luxury residential development

Since 1997, Taconic has successfully acquired, developed, redeveloped, and repositioned over 15 million square feet of office, mixed-use, and retail space and more than 3,000 units of for-sale and multi-family rental housing in New York City with select projects in Chicago, Washington, D.C., and Atlanta.

Prior to founding Taconic in 1997, Mr. Bendit founded CBC project Properties, which acquired, repositioned and managed over 1 million square feet of office properties in New York and Washington, D.C., as well as several hundred apartment units in the New York metropolitan area.

A graduate of The George Washington University, Mr. Bendit sits on the Executive Committee of the Board of Advisors of The George Washington University School of Business and is a member of the Advisory Board of the University’s Center for Real Estate and Urban Analysis. Mr. Bendit is very involved in the educational community having served two terms as the Manhattan representative to the Board of Regents of the New York State Education Department, he also serves as Vice Chair of the Board of Directors of PENCIL, an organization that creates and supports partnerships between public schools and private enterprises. PENCIL serves schools in 5 cities in the US.

Mr. Bendit lives in Manhattan, where he has resided for 35 years. He is married and has two daughters.



## Ron Moelis

CEO & Founding Partner  
*L+M Development Partners*

Ron Moelis is a co-founder of L+M Development Partners and its affiliated companies, with a principle focus on the development of affordable housing. He is a founding member of the New York State Association for Affordable Housing, an advisory board member of the New York City Housing Partnership, and sits on the Board of Governors of the Real Estate Board of New York.

Ron also serves on the Board of Trustees of New York University School of Law, Board of Trustees of John Jay College and Board of Trustees for Montefiore Health Systems. He is also on the National Advisory Board at the Netter Center for Community Partnerships at the University of Pennsylvania, the Advisory Board at the Furman Center at New York University, and the Mt. Sinai Surgery Advisory Board.

A graduate of the University of Pennsylvania, he holds both a BA in history and a

BS in economics from the Wharton School, and a JD from New York University. In 2012, he was named Entrepreneur of the Year for Real Estate by Ernst & Young for his many years of innovation and creativity in real estate finance and development.

## PANEL EXPERTS (CONTINUED)



### **Stephen J. Meringoff**

Managing Partner  
*Himmel + Meringoff Properties*

Stephen J. Meringoff is a Managing Partner of Himmel + Meringoff Properties, Inc., and Chairman of its affiliated property management company, Meringoff Properties, Inc. Mr. Meringoff has been playing an active ownership role in the New York City Real Estate community as a real estate principal for over 37 years and currently owns and operates a portfolio of commercial property valued in excess of \$2.0 billion. Since 1979, he has acquired more than 50 commercial properties comprising approximately five million square feet in New York City and Los Angeles. His real estate specialty has been the

acquisition and operation of existing undervalued properties and the subsequent upgrading and creation of value in these properties.

Mr. Meringoff is currently a member of the Board of Directors of the New York Landmarks Conservancy, the Association for a Better New York, the Real Estate Council of the Metropolitan Museum of Art and has been a member of the Urban Land Institute for over 30 years.

His philanthropic activity is focused primarily in support of public education and cutting edge medical research through the Meringoff Family Foundation. Mr. Meringoff currently serves on a number of charitable Boards including the Alvin Ailey Dance Company and The Reading Team in Harlem, as well as being a member of the Leadership Council of the New York Stem Cell Foundation.

Mr. Meringoff holds a BS degree in Electrical Engineering from Cornell University and a MBA from the Harvard Graduate School of Business Administration.



### **Mickey Rabina**

Managing Partner  
*Rabina Properties*

Mr. Rabina is Managing Partner of Rabina Properties, a real estate investment, development, and management firm based in New York. Family-owned and operated for three generations and more than sixty years, Rabina Properties has owned over 25 million square feet of real estate of all asset types and in multiple geographies.

Rabina Properties' long-term view, the experience of its team, and its flexible approach have allowed the company to adapt across numerous business cycles and generate consistently solid returns over the years.

Mr. Rabina sits on the Mortgage Advisory Committee of M&T Bank. Through their family foundation, Mr. Rabina and his wife, Ellen, are committed to supporting educational programs. They reside in Westchester and have three children and six grandchildren.



### **Caroline Harcourt**

Partner (Real Estate Practice)  
*Pillsbury*  
MODERATOR

Caroline Harcourt is the head of Pillsbury's New York Real Estate group. Caroline represents domestic and foreign clients in connection with sophisticated commercial real estate transactions, including the formation of joint ventures, the acquisition, disposition and development of mixed-use commercial properties, construction and permanent financings, hotel management and franchise agreements, restructurings

and dispositions of distressed assets.

Caroline also represents banks and other lenders in connection with the origination, securitization, syndication, participation, sale and purchase of mortgage and mezzanine loans.

Recent transactions have included the representation of Commonwealth Partners in its acquisition of 787 Seventh Avenue (for \$2 billion) and Triple Five in its construction financing of the American Dream Project.

Caroline is recognized as a leading practitioner in Super Lawyers and in The Legal 500 United States. Caroline is the past president of WX, New York Women Executives in Real Estate.

## EVENT PRODUCER

### **CollabNet**

#### **Building the Next Generation Professional Network**

CollabNet is pleased to partner in today's Real Estate Master Class Breakfast. This networking meeting is a testament to the informative experience we curate in facilitating an exchange of ideas" between industry leaders and senior peer professionals. To facilitate a candid exchange of "actionable ideas", our events are hosted in a discreet and collegial setting.

#### **Background**

CollabNet was founded by Mark Pearlman and Harry Dublinsky to establish the Next Generation Professional Network. The cofounders have extensive industry experience in launching and developing organizations with strong expertise in marketing, media, finance, real estate ,event planning and client engagement. As participants in traditional professional and investor groups, Harry and Mark have strived to establish a new collaborative network that truly meets the business objectives of their robust networks. CollabNet is just that organization. With your participation and candid input, we seek to offer a unique mix of valuable content and peer networking in a stimulating collegial environment.

#### **Come Collab with us**

We welcome your feedback on today's event. Please suggest topics, speakers and potential corporate sponsors for future events. We look forward to your active input and participation! An Advisory Board is in formation to organize and scale our organization. Let's Connect and Collaborate! Please feel free to contact us via [connect@thecollabnet.com](mailto:connect@thecollabnet.com) or 212.650.0123.

## EVENT PRODUCERS (CONTINUED)



### Mark Pearlman

Co-Founder

*CollabNet*

Mark Pearlman has 30+ years of experience as a marketing and business strategy executive with extensive expertise in financial management, direct investing and organizational development & leadership. As a HNW investor and charity donor, he participates in a wide range of investment, family office and nonprofit conferences and meetings.

Mark collaborates with a select number of investment firms to develop and execute market-changing strategies to generate AUM and build a leadership position for the partnering firm. Most recently, he has been advising Harvest Fund Management - one of the largest China-based Asset Management firms - to develop and execute a rollout strategy to build a market leadership position in the United States.

Mark was part of the original executive team that launched the Fox News Channel under Roger Ailes. Previously, he held numerous upper management positions at CBS.

Mark is a graduate of Brandeis University and holds an MBA from the Sloan School at Massachusetts Institute of Technology.



### Karen Gamba

Marketing Director

*CollabNet*

Karen Gamba is a Business Development, Public Relations and Marketing Strategist with over 15 years' experience in the legal, financial, real estate and entertainment industries. She is the Founder and CEO of Ellipsis, LLC, a startup aimed at leveraging strong network relationships to bring professionals together through focused, innovative industry events. Karen is also Executive Director of Marketing and Business Administration for Molod, Spitz & DeSantis, P.C.

Karen focuses her time on finding unique opportunities for both startups and tenured, high-profile businesses looking for fresh marketing strategies and breaking into new, untapped markets. She has worked with prominent, international politicians and executives across several industries and is a trusted thought-partner and consultant to distinguished and noteworthy firms and media companies.

Karen was recently awarded the "Stars Under 40 Award" that honors professionals who exemplify leadership skills, not only in their chosen fields, but also in their community. Karen studied Marketing and Communications in South Africa and World Economics and Advanced Writing at the University of Oxford.

## SPONSORS



### Philip Glick

Senior Vice President

*Conner Strong & Buckelew*

Philip Glick is a Senior Vice President for the Property & Casualty Division of Conner Strong & Buckelew. A 42-year veteran of the insurance industry, Glick is responsible for generating new business opportunities and directing account services for large strategic business relationships.

Prior to Conner Strong & Buckelew, Glick served as Senior Vice President for ECBM, where he was a Partner and Consulting Group Practice Leader. He has extensive experience in the design, placement and servicing of insurance coverages for large clients including both private and publicly-held firms. In addition, Phil is a nationally recognized insurance educator having written national examinations for the Society of chartered Property and Casualty Underwriters and taught both graduate and undergraduate courses as an Adjunct Lecturer at LaSalle University in Philadelphia and seminars for the Pennsylvania Bar Institute, and The PA Institute of CPA's.

Phil is an undergraduate and graduate of the Wharton School at University of Pennsylvania with a BS in Economics and an MBA in Finance and Insurance.

**Phillip Glick | 267-702-1374 | [pglick@connerstrong.com](mailto:pglick@connerstrong.com)**



### Daniel Price

Founder & CEO

*One Title National Guaranty Company*

Daniel C. Price, Co-Founder and Chief Executive Officer of OneTitle, is currently leveraging his experience as a McKinsey consultant, growth equity investor and business strategist for alternative investments to lead a disruptive and contrarian approach to title insurance. At OneTitle, he leads a team that cracked the wall on pricing—lowering premiums by up to 25%—and changed the business and distribution models to offer a higher level of service with lower risk on transactions ranging from large commercial acquisitions to residential sales. Learn more about OneTitle at [www.onetitle.com](http://www.onetitle.com).

Prior to founding OneTitle, Daniel was an Acting Principal with Moelis Capital Partners and Senior Vice President of Gracie Asset Management, where he led business strategy for a \$2 billion alternative investment manager. In these roles, he evaluated a wide spectrum of financial services investments. Prior to Moelis and Gracie, Daniel was a management consultant for McKinsey & Company, where he was a member of the firm's financial services and strategy practices and led a series of client initiatives around global financial services innovation. He holds an MBA with honors from Columbia Business School and a BA from Yale University.

**Dan Price | 212-729-3889 | [dprice@onetitle.com](mailto:dprice@onetitle.com)**

## EVENT PRODUCERS (CONTINUED)



### Michael Rosenblatt

President

*Quest Organization*

Michael F. Rosenblatt, CPA, has over 25 years of experience in executive search, identifying, structuring, financing and closing real estate transactions, and mergers and acquisitions of middle market companies. As Founder and President of The Quest Organization, he has managed assignments in the following industries: real estate, family offices, hedge funds, construction, private equity funds, not for profit, healthcare and public accounting.

Previously, he spent over seven years as a CPA with Deloitte LLP in public accounting and as a Senior Financial Executive of a publicly held service company. The Quest Organization, which has completed its 32nd year of successful operation, is involved in executive search, mergers and acquisitions, assisting with the raising of capital, identifying truly off market properties, bringing together joint venture opportunities for real estate investments and assisting with construction financing. He participates on several committees of the NYSSCPA, including his most recent current role as a member of the Board of Directors of The New York State Society of CPAs. Michael was the Chairman of the Industry Oversight Committee for the past three years and he was previously the Chairman of the Chief Financial Officers Committee of the NYSSCPA. He has also been the featured speaker on various issues related to human capital for Inc. Magazine, The Internal Auditors Association, FENG, The Deal, and the NYSSCPA's annual CFO Conference, and he was featured on radio stations 101.9FM and 710AM.

**Michael Rosenblatt | 212-971-0033 | michael.rosenblatt@questorg.com**



### Mark Zeevi

Founder and Chairman

*bmbby*

Mark Zeevi is Chairman Of BMBY.

Educated at Israel's prestigious Technion, Zeevi went on to serve as an officer in the high command of the Israeli Air Force.

It was there that he had epiphanies about vastly improving the software in flight simulators.

It was this mindset that led Zeevi to found BMBY, the Artificial Intelligence-driven software giant that dominates the real estate market in Israel and is now preparing for its multi-vertical introduction into the US.

By monetizing sales leads that are often discarded as "dead," BMBY is a powerful driver of incremental revenue.

**Mark Zeevi | 201-686-7115 | mark@bmbby.com**

## EVENT SUPPORTER



### Ruth Colp-Haber

Partner

CRE, FRICS

*Wharton Property Advisors*

Over the last 25 years, Ruth Colp-Haber has completed roughly 500 NYC office leases for businesses, schools and nonprofits.

In a real estate market where landlords charge eye-popping rents, Colp-Haber has a record of obtaining favorable leases for her clients. Colp-Haber has been a

member of the Real Estate Board of New York (REBNY) since 1989. She currently serves on the Economic Policy, Plaza District, and Tax Policy and Research Committees. She is also a Board Member of St. Mary's Foundation for Children and La Casa Latina and Association of Latino Alumni at the University of Pennsylvania. In her career before real estate Colp-Haber was a Mortgage Trader at Merrill Lynch.

Colp-Haber earned her MBA at The Wharton School. She earned her Bachelor's degree at the University of Pennsylvania, graduating Magna cum Laude.

**Ruth Haber | 212-759-0408 | ruth@whartonproperties.net**

**Come Collab with us**

**CONTENT  
SPEAKERS  
SPONSORSHIP**

**For more information:**  
**Mark Pearlman**  
**212.650.0123 | thecollabnet.com**

**CollabNet**  
INDUSTRY LEADERS • ACTIONABLE INSIGHTS

